



New Office Implementation

Case Study

PTS Consulting assists a Japanese Retail and Investment Bank with the successful set up of its first Hong Kong office with 40 users in a tight three month time frame.

The Client:

A Japanese Retail and Investment Bank established a new office for corporate clients in Hong Kong as part of its aggressive growth strategy. This office was the first outside Japan and PTS Consulting managed the relocation along with two additional offices in New York and London.



The Challenge:

After securing office space in the prestigious One International Finance Centre (1IFC) in Hong Kong's CBD, the Client required the design and interior fit out of the space that was consistent with the company's high quality global image and to provide a comfortable customer service centre. The design also needed to incorporate technology infrastructure for a 40 person office space; allowing for the same IT functionality of the Tokyo office and the implementation of several cutting edge technologies. The Client sought assistance managing local vendors and required a consultancy that could deliver these requirements as a single, turn-key solution.

The Solution:

Office Set-up Planning:

With multi-disciplinary teams, PTS Consulting was able to provide a turn-key solution supplying overall project management for both the fit-out and IT implementation. Managing the interior design contractor, the project team worked with the Client to decide on the seating layout, office plan and selection of fixtures and fittings.

Project Management:

Working with various vendors, PTS Consulting assisted the Client in the procurement of all IT equipment and construction material required for the fit-out. The PTS' Project Team was able to leverage local market knowledge and benchmark pricing, to secure higher discounts than would have been achievable using the Client's internal procurement team. PTS Consulting was also engaged to manage the installation of the cabling management system and preparation of a "clean room" environment for the IT infrastructure installation.

The technology implementation had a number of challenging elements, including rolling out Apple Macintosh desktops with remote server connectivity to Japan. The utilisation of Oracle Unified messaging integrated with Cisco IP Telephony was also a first for an Investment Bank in Asia.



Working with the Japan office, PTS Consulting managed all the IT equipment procurement under aggressive timeframes and was further engaged to support the technology systems and users on an ongoing basis once the implementation was completed.

The Benefits:

PTS Consulting was able to successfully design and fit out a world class office space in less than three months, utilising extensive procurement expertise and project management experience. This enabled the Client to begin trading immediately. Understanding of the local market also allowed PTS Consulting to minimise the risk that the Client was exposed to throughout the duration of the project and resolve issues quickly and effectively.

About PTS Consulting

PTS Consulting Group PLC (PTS) is one of the world's leading IT consultancies with a reputation for innovation and thought leadership. PTS is also renowned for its project management expertise. As the global leader in IT relocation projects, working with some of the world's largest companies, PTS has earned a world - wide reputation for independence, professionalism and quality of service. Headquartered in the UK and founded in 1983, PTS has worked in over 70 different countries, 250 cities and employs more than 330 staff in the Americas, EMEA and Asia-Pacific. www.ptsconsulting.com